



Case Study: Scaling IT and Cybersecurity for a Growing Healthcare Provider

Client Background

A healthcare provider, initially starting with 10 employees, was set to open during the COVID-19 pandemic. They needed a reliable IT infrastructure to support rapid growth. Over time, the client expanded to **nine locations** and grew to over 200 employees, including offsite housing for clients, all while needing scalable cybersecurity solutions to maintain operational continuity.

Challenges

1. **Supply Chain Disruptions:** Global supply chain issues made it difficult to source critical IT equipment like laptops, docking stations, and networking hardware during the COVID-19 pandemic.
 2. **Multi-location Expansion:** The client expanded from one location to nine, including facilities with offsite housing, creating the need for secure, interconnected infrastructure.
 3. **Employee Growth:** Rapid onboarding of employees at multiple sites required quick and efficient deployment of technology.
 4. **Maintaining Service Continuity:** It was critical to avoid any disruption to client services, especially in the healthcare sector, where patient care was involved.
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Solutions Provided by Underdog Cyber Defense

1. **Strategic Inventory Management:** Underdog Cyber Defense kept an inventory of essential equipment (laptops, docking stations, etc.) at the client's site to ensure new hires had immediate access to technology, despite global delays.
 2. **Seamless Network Scaling:** As the client expanded from one to nine locations, Underdog built out the network infrastructure, including running cables, installing networking equipment, and ensuring secure communication between locations.
 3. **Proactive Collaboration:** Working closely with the Facilities and Operations teams, we anticipated IT needs, ensuring enough equipment was always on hand to prevent delays.
 4. **Enhanced Cybersecurity:** As operations grew, Underdog Cyber Defense scaled cybersecurity measures to meet increased data security requirements, including **HIPAA compliance** and data encryption for all nine locations.
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Outcome

Thanks to Underdog Cyber Defense's proactive approach, the healthcare provider experienced **no interruptions** in their technology deployment or service delivery, even during a time of rapid expansion. Our ability to seamlessly scale their IT infrastructure and enhance cybersecurity across nine locations allowed them to maintain high-quality care while protecting sensitive patient data.

Want to scale your business without worrying about technology interruptions or cyber threats? **Schedule a Discovery Call Today** and learn how Underdog Cyber Defense can provide tailored IT and cybersecurity solutions for your growing organization.